

Department of Information Resources
Request for Offer DIR-CPO-6178
Law Enforcement, Surveillance and Security Monitoring, Emergency Preparedness, Disaster Recovery Technology Products and Services

BID PACKAGE 2 - ITEMIZED PRICE SHEET

IF VENDOR IS PROVIDING THE ENTIRE CATALOG OF A SPECIFIC BRAND, YOU MAY EITHER ENTER ALL PRODUCTS HERE OR PROVIDE THE LINK OF THE CATALOG

* For Vendor reference: **DIR CUSTOMER PRICE** will be AUTOMATICALLY calculated once all other cells are filled.

For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)

DO NOT make any changes to the format of the grids. Insert additional rows as needed.

BRAND	CATEGORY	PRODUCT DESCRIPTION	SERVICE DESCRIPTION	PRODUCT/SERVICE PART NUMBER	Manufacturer or Reseller	MSRP	DISCOUNT % OFF MSRP	DIR CUSTOMER PRICE*
Utility Associates	Bundles	Fusion		<u>EOS-H/S-(1-5)</u>	Manufacturer	\$6,545.00	20.00%	\$5,275.27
Utility Associates	Bundles	EXO		<u>EXO-HS-(1-5)</u>	Manufacturer	\$6,545.00	20.00%	\$5,275.27
Utility Associates	Bundles	Axis		<u>EOS-AXIS-HS-(1-5)</u>	Manufacturer	\$5,880.00	20.00%	\$4,739.28
Utility Associates	Bundles	Rocket Comms		<u>COM-H-(1-5)</u>	Manufacturer	\$3,850.00	20.00%	\$3,103.10
Utility Associates	Bundles	Rocket In-Car Video		<u>ICV-H-(1-5)</u>	Manufacturer	\$13,700.00	20.00%	\$11,042.20
Utility Associates	Bundles	Rocket Dash Camera Video (Fire)		<u>ICV Fire</u>	Manufacturer	\$13,490.00	20.00%	\$10,872.94
Utility Associates	Bundles	Rocket Pulsar		<u>COM-Pulsar</u>	Manufacturer	\$13,850.00	20.00%	\$11,163.10
Utility Associates	Bundles	Fusion w/ Rocket Comms		<u>EOS-COM-H/S-(1-5)</u>	Manufacturer	\$10,000.00	20.00%	\$8,060.00
Utility Associates	Bundles	EXO w/ Rocket Comms		<u>EXO-COM-H/S-(1-5)</u>	Manufacturer	\$10,000.00	20.00%	\$8,060.00
Utility Associates	Bundles	Fusion w/ Rocket Video		<u>EOS-ICV-H/S-(1-5)</u>	Manufacturer	\$15,340.00	20.00%	\$12,364.04
Utility Associates	Bundles	EXO w/ Rocket Video		<u>EXO-ICV-H/S-(1-5)</u>	Manufacturer	\$15,340.00	20.00%	\$12,364.04
Utility Associates	Bundles	Fusion w/ Rocket Video Pulsar		<u>ALPR-ICV-EOS-H/S-(1-5)</u>	Manufacturer	\$24,940.00	20.00%	\$20,101.64
Utility Associates	Bundles	EXO w/ Rocket Video Pulsar		<u>ALPR-ICV-EXO-H/S-(1-5)</u>	Manufacturer	\$24,940.00	20.00%	\$20,101.64
Utility Associates	Bundles	Trigger Controllers		<u>TRIG-H-(1-5)</u>	Manufacturer	\$2,610.00	20.00%	\$2,103.66
Utility Associates	Bundles	Fusion w/Trigger Controllers		<u>EOS-TRIG-H/S-(1-5)</u>	Manufacturer	\$8,025.00	20.00%	\$6,468.15
Utility Associates	Add-Ons/Upgrades	SmartWay Point		<u>SWP-H/S-(1-5)</u>	Manufacturer	\$15,670.00	20.00%	\$12,630.02
Utility Associates	Add-Ons/Upgrades	Interview Room		<u>INTRM-H/S-(1-5)</u>	Manufacturer	\$19,380.00	20.00%	\$15,620.28
Utility Associates	Add-Ons/Upgrades	TITAN Interview Room		<u>IR-TITAN-H/S-(1-5)</u>	Manufacturer	\$20,950.00	20.00%	\$16,885.70
Utility Associates	Add-Ons/Upgrades	Upgrade-ICV to Mobile Pulsar		<u>ALPR-H/S-(1-5)</u>	Manufacturer	\$10,880.00	20.00%	\$8,769.28
Utility Associates	Add-Ons/Upgrades	Comms to ICV Upgrade		<u>ICV-HU-H/S-(1-5)</u>	Manufacturer		20.00%	
Utility Associates	Add-Ons/Upgrades	EXO Single Bay Docking Station Bundle		EXO-H-DOCKING	Manufacturer	\$213.00	20.00%	\$170.40
Utility Associates	Add-Ons/Upgrades	EXO Multi Bay Docking Station		EXO-H-MULTIDOCKING	Manufacturer	\$870.00	20.00%	\$696.00
Utility Associates	Add-Ons/Upgrades	# of Holster Sensors		EOS-HOLSTER-1001	Manufacturer	\$275.00	20.00%	\$220.00
Utility Associates	Add-Ons/Upgrades	# of Tablets		TAB-H-4001	Manufacturer	\$1,020.00	20.00%	\$816.00
Utility Associates	Add-Ons/Upgrades	# of OBDII		RIOT-VD-6020115	Manufacturer	\$50.00	20.00%	\$40.00
Utility Associates	Add-Ons/Upgrades	# of Battery Backup		RIOT-H-8000024V1	Manufacturer	\$300.00	20.00%	\$240.00
Utility Associates	Services	SIM Card Data Plan (25GB/mo)		SER-SIM-5100	Manufacturer	\$3,600.00	20.00%	\$2,880.00
Utility Associates	Services	SIM Card Data Plan (25MB/mo)		SER-SIM-5101	Manufacturer	\$360.00	20.00%	\$288.00
Utility Associates	Services	3rd Party Data Storage(per GB per year)		SER-S-5100	Manufacturer	\$1.00	0.00%	\$1.00
Utility Associates	Services	# of Rocket Installs (S/T daily \$ Minimm)		SER-I-5100	Manufacturer	\$1,750.00	20.00%	\$1,400.00
Utility Associates	Services	Hardware Uninstall - Non Invasive		SER-I-5150	Manufacturer	\$200.00	20.00%	\$160.00

BRAND	CATEGORY	PRODUCT DESCRIPTION	SERVICE DESCRIPTION	PRODUCT/SERVICE PART NUMBER	Manufacturer or Reseller	MSRP	DISCOUNT % OFF MSRP	DIR CUSTOMER PRICE*
Utility Associates	License/Software	Polaris Professional DEMS (Standalone)		POLARIS-PROF-S-(1-5)	Manufacturer	\$2,600.00	20.00%	<i>\$2,080.00</i>
Utility Associates	License/Software	Polaris Standard DEMS (Standalone)		POLARIS-STD-S-(1-5)	Manufacturer	\$975.00	20.00%	<i>\$780.00</i>
Utility Associates	License/Software	Helios Professional DEMS		HELIOS-PROF-S-(1-5)	Manufacturer	\$2,600.00	20.00%	<i>\$2,080.00</i>
Utility Associates	License/Software	Helios Standard DEMS		HELIOS-STD-S-(1-5)	Manufacturer	\$975.00	20.00%	<i>\$780.00</i>
Utility Associates	License/Software	Connection / access to Outpost		POLARIS-OUTPOST-S	Manufacturer	\$1,500.00	20.00%	<i>\$1,200.00</i>
Utility Associates	License/Software	Polaris (1,500 Min) Translation/Transcription		POLARIS-TRANSCRIP	Manufacturer	\$150.00	20.00%	<i>\$120.00</i>
Utility Associates	License/Software	Software Connectors Integration Support		POLARIS-CONNECT	Manufacturer	\$5,000.00	20.00%	<i>\$4,000.00</i>
Utility Associates	License/Software	Training / Installation Support		POLARIS-TRAINING	Manufacturer	\$5,380.00	20.00%	<i>\$4,304.00</i>
Utility Associates	License/Software	Software Connector to POLARIS / HELIOS		POLARIS-HELIOS CONNECT	Manufacturer	\$1,500.00	20.00%	<i>\$1,200.00</i>
Utility Associates	License/Software	Connection / access to Outpost Windows Bulk Upload		HELIOS-OUTPOST-S	Manufacturer	\$1,500.00	20.00%	<i>\$1,200.00</i>
Utility Associates	License/Software	Polaris (1,500 Min) Translation/Transcription		HELIOS-TRANSCRIP	Manufacturer	\$150.00	20.00%	<i>\$120.00</i>
Utility Associates	License/Software	Software Connectors Integration Support		HELIOS-CONNECT	Manufacturer	\$5,000.00	20.00%	<i>\$4,000.00</i>
Utility Associates	License/Software	Training / Installation Support		HELIOS-TRAINING	Manufacturer	\$5,380.00	20.00%	<i>\$4,304.00</i>
Utility Associates	License/Software	CAD Integration		CAD-I-4001	Manufacturer	\$15,000.00	20.00%	<i>\$12,000.00</i>
Utility Associates	License/Software	# CAD Activation		CAD-S-(1-5)	Manufacturer	\$900.00	20.00%	<i>\$720.00</i>